

**J M BAXI**  
THE PORT SPECIALIST  
**MARINE SERVICES**



Since 1916

J. M. BAXI & CO.

## J. M. Baxi & Co. Over 107 Years Of Service

Founded in 1916, J. M. Baxi & Co. is the largest and most professionally managed shipping Agency House in India

At your service...holding your trust, always.



# Agency Appointment

**JMBAXI**  
THE PORT SPECIALIST  
MARINE SERVICES



J. M. BAXI & CO.

**12**

REASONS TO APPOINT  
**J. M. BAXI & CO.**  
AS AGENTS IN INDIA



# 1. Our Core Values

OUR CORE VALUES

HHIP

HUMILITY

HONESTY

INNOVATION

PERSEVERANCE





## 2. J M BAXI GROUP

### We Get Things Moving...

India's integrated logistics, services and transportation conglomerate with a unique infrastructure and technology backbone.

#### MARINE SERVICES

Marine services is our long-established data-driven business vertical. Combined, all the marine services companies of the group collectively make the group India's largest professional and integrated marine agency.

#### PORTS & LOGISTICS

As a part the infrastructure and logistics vertical, the group caters to a need for specially designed shipping logistics infrastructure, including port facilities such as container and multi-cargo port terminals, container freight stations and inland container depots, niche logistics services for project and bulk cargo.

#### TECHNOLOGIES

To keep abreast and evolve with ever-changing technologies, the group started this vertical ten years ago. With keen presence in water, communication, and digital solutions for the maritime trade, it is the youngest and most dynamic space in the group.

# 3. Shipping Support Services

Largest and most comprehensive port and inland location network

Over 60 offices pan India, enabling services in main regions and remote locations

Attend over 4500 port calls and 1 million containers annually

Handling widerange of ships such as



Tankers



GasCarriers



Dry BulkCarriers



Heavy LiftCarriers



Ro- RoVessels



General Cargo Carriers



CarCarriers



CruiseVessels



NavalVessels



Vesselsfordemolition



Tugs & Fire Fighting Vessels

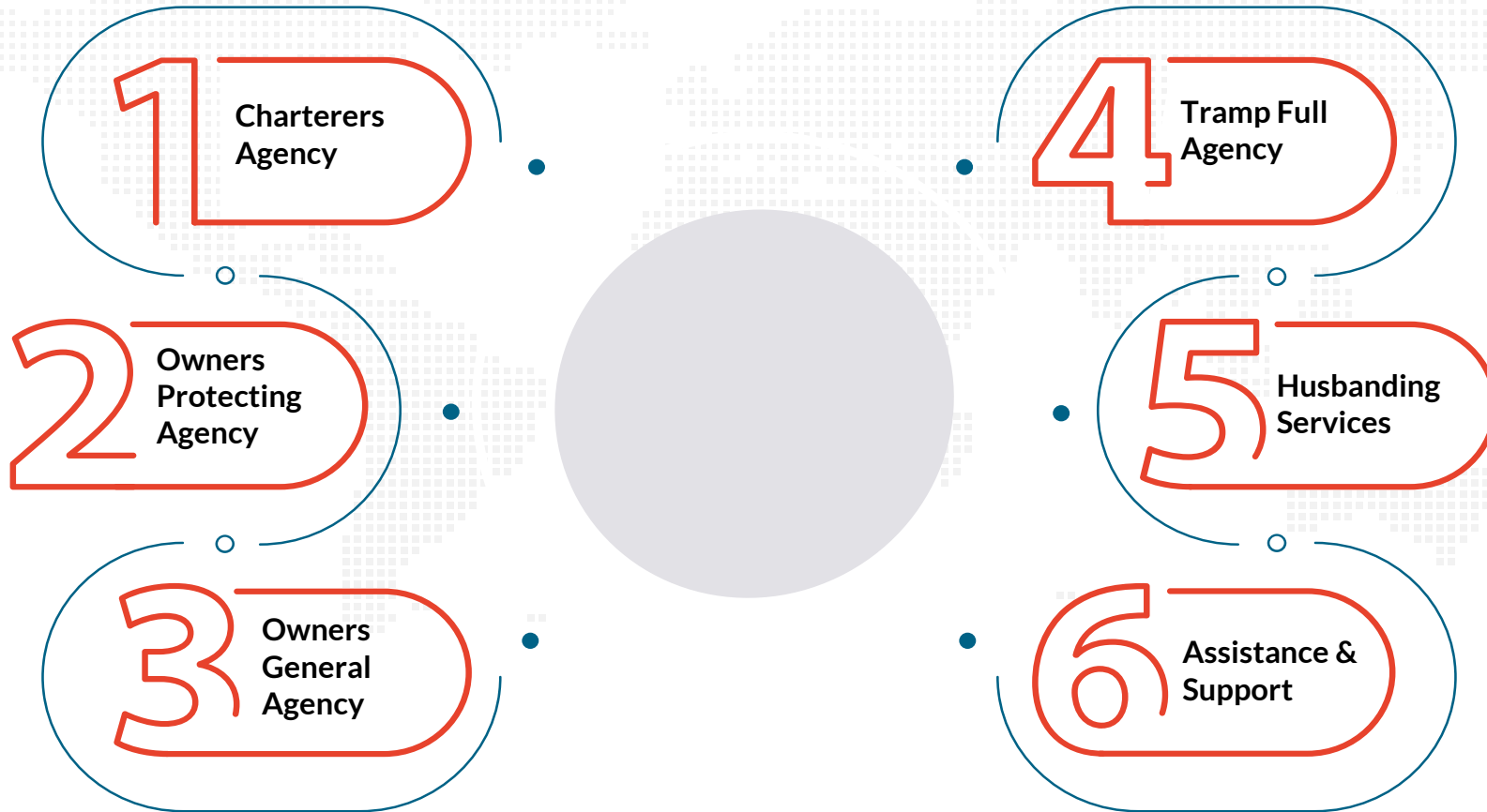


SubmersibleShips



Dredgers

# 4. Products & Services



# 4. Products & Services

Crew Embarkation / Disembarkation

Fresh Water And Provisions

Nautical Charts And Maritime Publications

Supply of Bunkers

Supply of Yokohama Fenders & Grabs

All India Tanker Vessels Line-up



Cash To Master (CTM)

Workshop Support

Other Ship's Stores And Placement of Spares on Board

Medical Attention And Logistics For Ship's Personnel

Arrange For Placement of A Port Captain

Obtaining Voyage License From DG Shipping For Coastal Trade

# 4. Products & Services

.Coastal conversion/  
Reversion

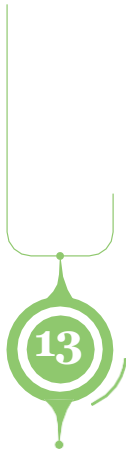
Cargo loose  
Gear  
Certification

Liaising of  
Various  
Class  
Surveyors

.Port  
Entry  
Permits

Equipment  
Hiring

Grain Stability  
clearance from  
MMD.



Gang for  
Hatch  
Cleaning /  
Washing /  
Tank  
Squeezing /  
Lime Coating.

Underwater  
Survey &  
diving  
inspections

M/E  
Immobilization  
Permission from  
Port office.

Renewal of  
SSEC.  
Vaccination

Garbage/  
Sludge  
disposal.

Vessel Inspection  
and Audit through  
Group company.



## 5. Advantage JMB Over Hub Agents

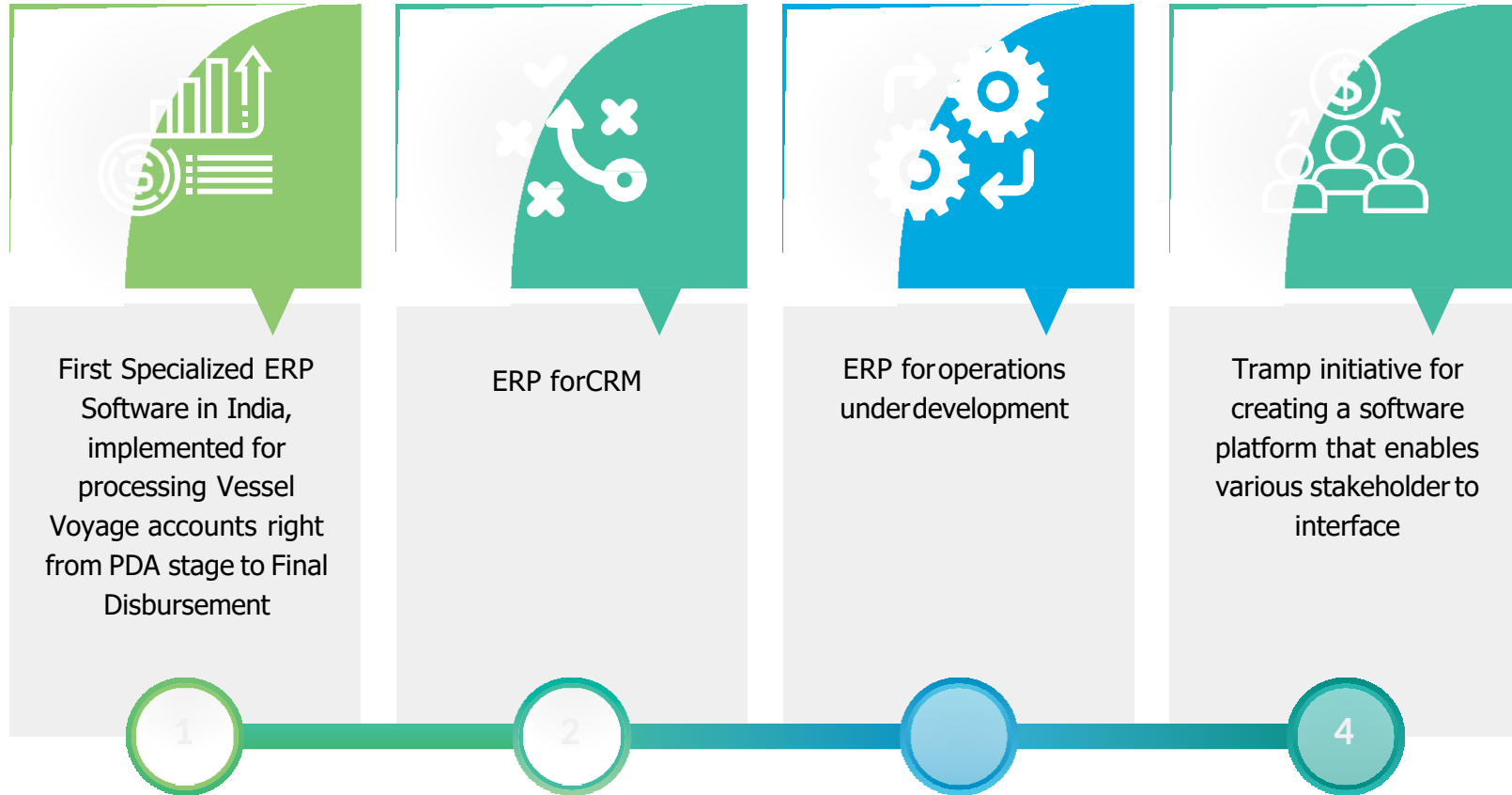


- ✓ J M Baxi has own offices at all Indian ports (major/minor/private)
- ✓ Legacy of over hundred years which brings experience & local expertise
- ✓ Strong presence in the Indian port sector, JMB group companies are operating cargo & container terminals at some major ports in India
- ✓ Actively involved in all Government initiatives to promote Shipping and Logistics such as developing software for Port Community System.
- ✓ Handling more than 4500 port calls in India, which makes J M Baxi the leading shipping agent in India
- ✓ JMB is a one stop solution for all shipping needs

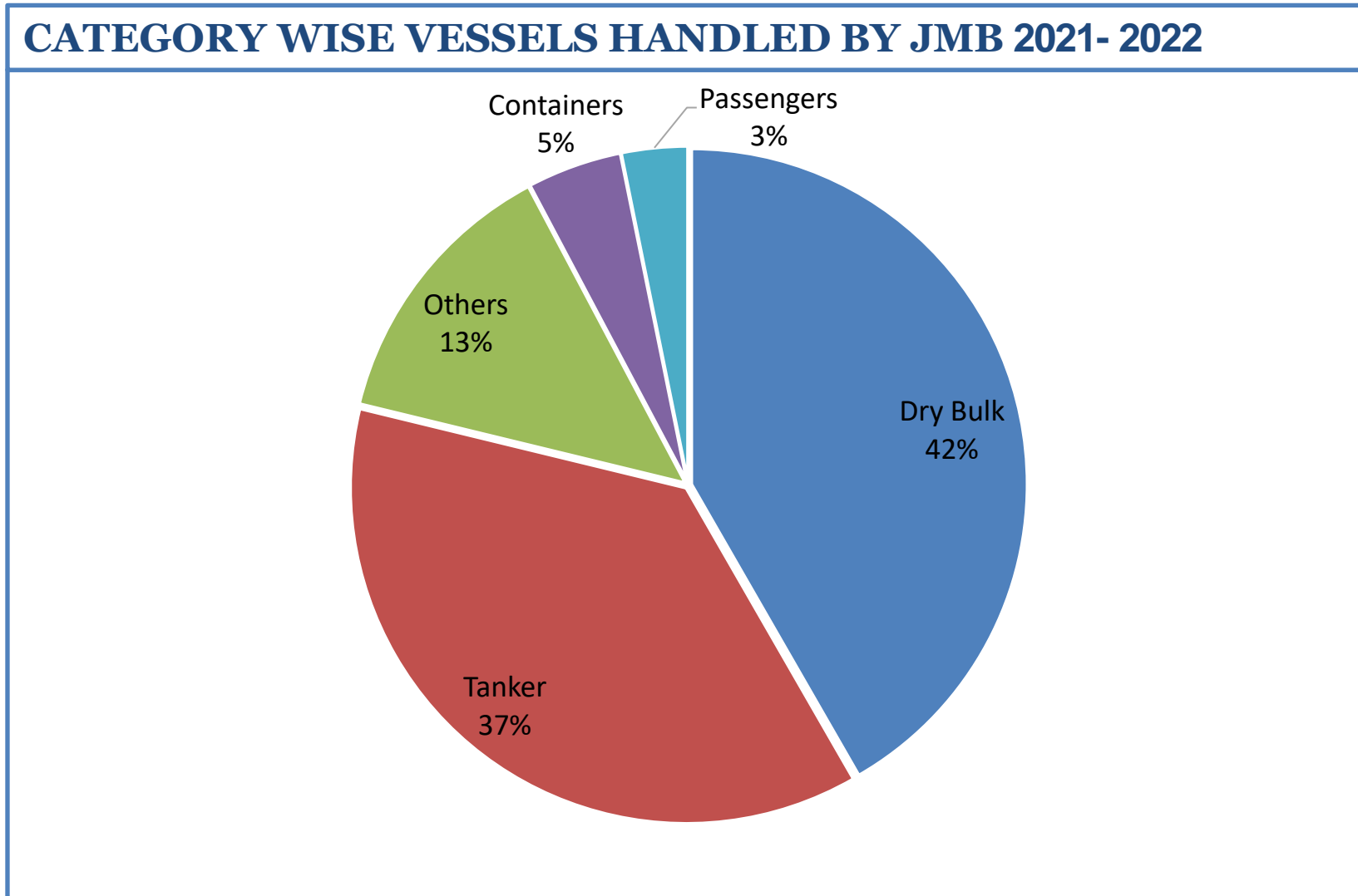


- ✗ Hub agents have offices at few ports & rely on other agents including J M Baxi to service other ports
- ✗ Experience & expertise is restricted to the Ports they are servicing & competency at other ports, depends on strength of local agent.
- ✗ Limited exposure to Indian port sector
- ✗ Less visibility in Government Initiatives and projects
- ✗ Total number of Ship calls handled by all hub agents does not match J M Baxi
- ✗ Hub agents outsource all vessel requirements to vendors
- ✗ Standalone agency model only.

# 6. Tech Innovation



# 7. Business Segments



# 8. Principals

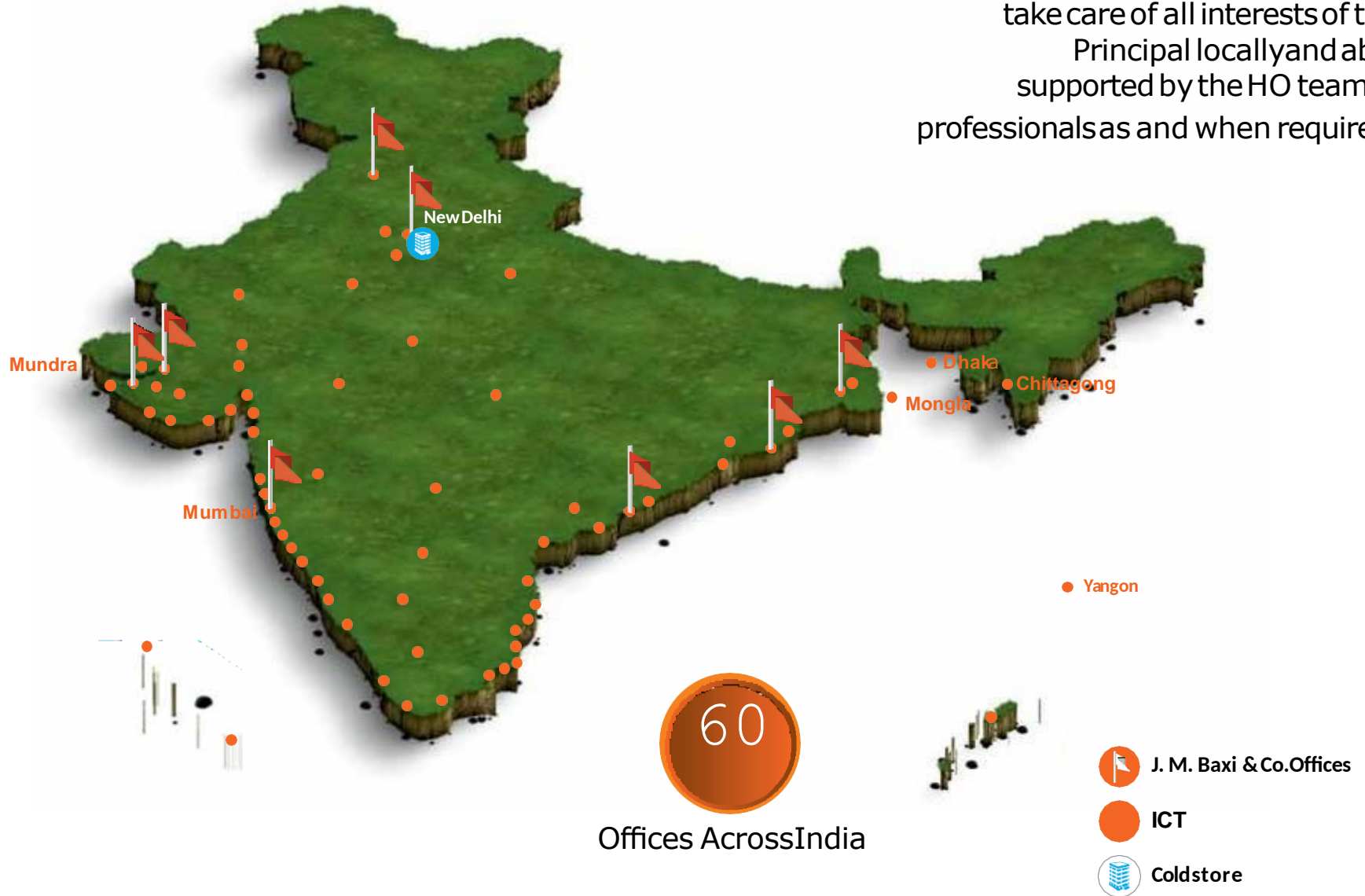


Your trusted partner in India

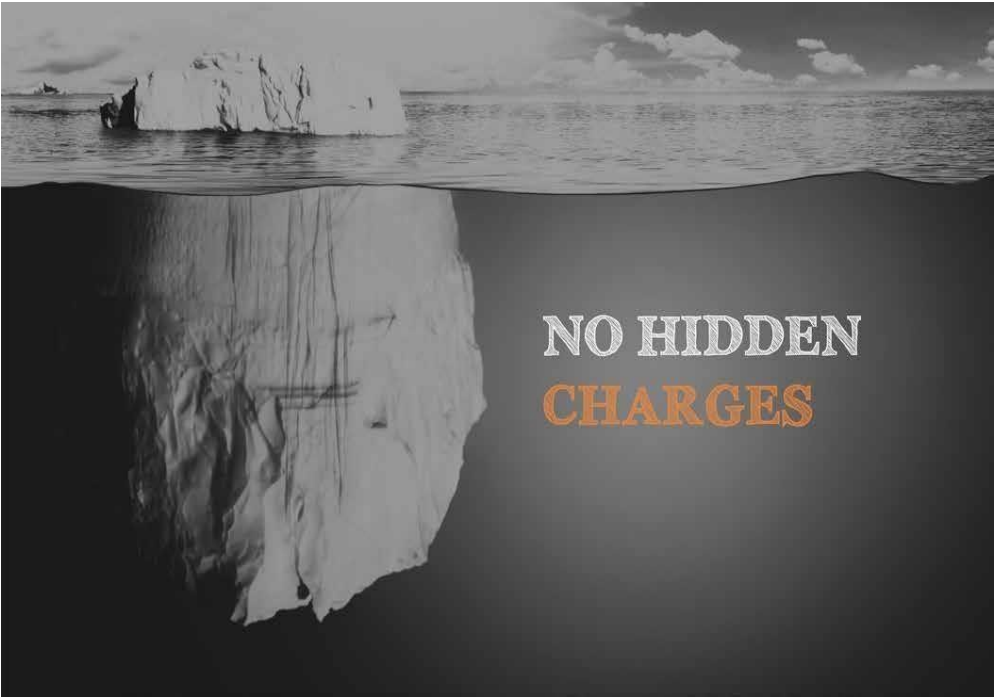


# 9. Our Network

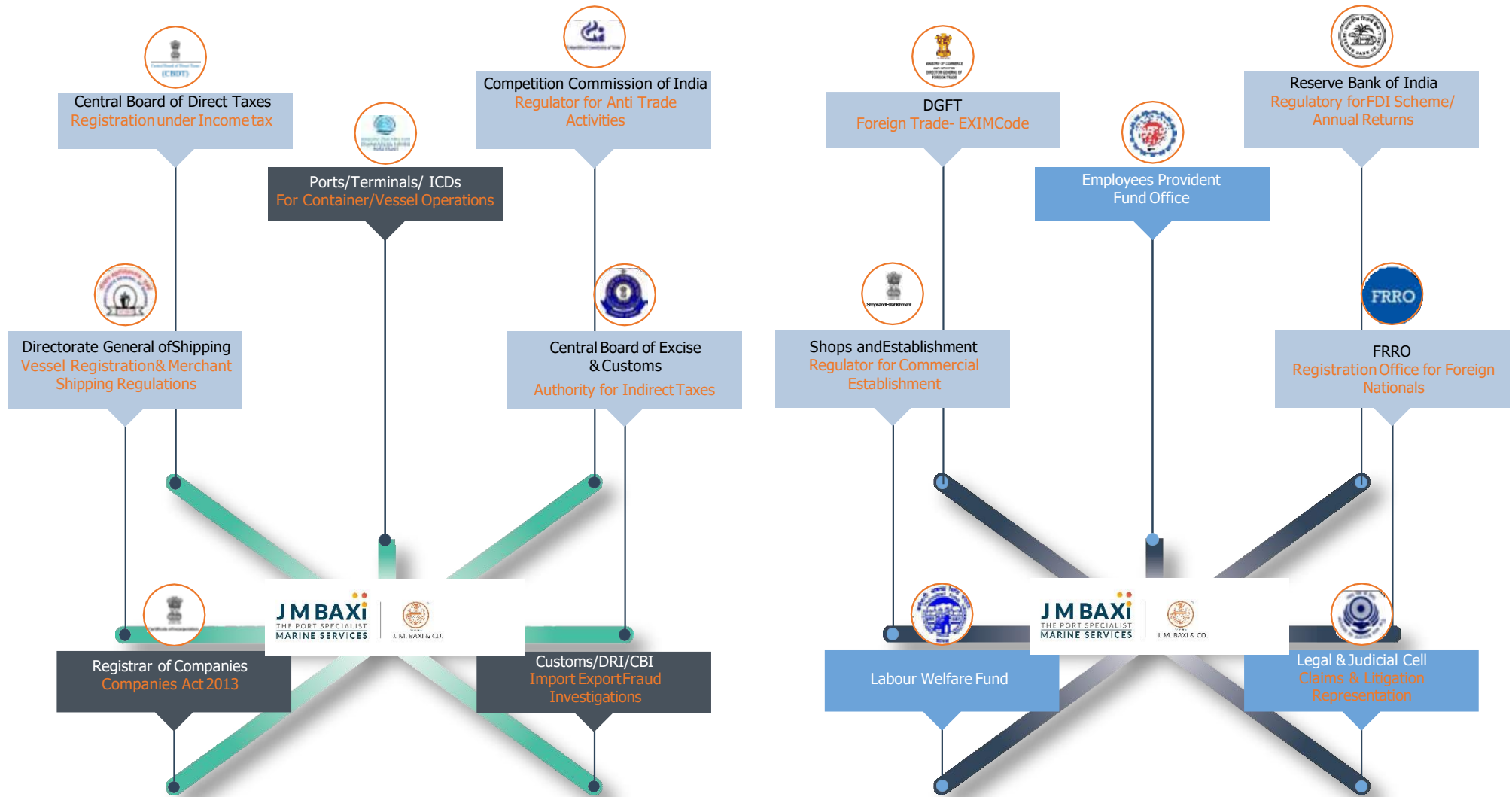
A decentralised functioning with each Branch having a Head and full - fledged team to take care of all interests of the Principal locally and ably supported by the HO team of professionals as and when required.



# 10. Agency Fees



# 11. Regulatory / Statutory Matters - We Have A Good Relationship With Them



# 12. Our Affiliation







J. M. BAXI & CO.

# THANK YOU

Godrej Coliseum, Office No. 801, 8th floor, "C" Wing, Behind, Off, K. J. Somaiya Rd, Everard Nagar, Sion, Mumbai, Maharashtra 400022

T: +9122 61077100

E: [jmbtankerdesk@jmbaxi.com](mailto:jmbtankerdesk@jmbaxi.com); [jmbbulkdesk@jmbaxi.com](mailto:jmbbulkdesk@jmbaxi.com); [jmbbreakbulkdesk@jmbaxi.com](mailto:jmbbreakbulkdesk@jmbaxi.com); [jmbcrewchange@jmbaxi.com](mailto:jmbcrewchange@jmbaxi.com); [jmbmarketing@jmbaxi.com](mailto:jmbmarketing@jmbaxi.com)

Website: [www.jmbaxico.com](http://www.jmbaxico.com)